

Message Text

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PAGE 01 STATE 251041

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ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 R

DRAFTED BY COM/BIC/OED/OBOD/OPIOS: DOGORDON/LM

APPROVED BY EB/OCA/CM/BEBYRON

CO;/3IC/OED/OBOD: RECOHEN

COM/BIC/266: GKEEN (INFO)

COM/0IC/224: AKAYA (INFO)

COM/BIC/246: CLOUSTAUNAU (INFO)

EUR/NE/SDAWKINS (INFO)

EB/OCA/CM/LKLIEFORTH

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P 221823Z OCT 75

FM SECSTATE WASHDC

TO AMEMBASSY COPENHAGEN PRIORITY

UNCLAS STATE 251041

E.O. 11652 N/A

TAGS: ETRD, EIND, ECRE, BTIO, DA, XF

SUBJECT: MAJOR PROJECTS: JOINT VENTURE ON MIDDLE EAST

HOUSING CONSTRUCTION

REF: COPENHAGEN'S T-3047, 10/17/75

1. ON SEVERAL OCCASIONS IN RECENT MONTHS OVERSEAS PRODUCTS AND INVESTMENT OPPORTUNITIES STAFF HAS BEEN ASKED TO ASSIST FOREIGN GROUPS IN DEVELOPING COLLABORATION WITH AMERICAN FIRMS FOR ASSISTANCE IN UNDERTAKING PROJECTS IN MIDDLE EASTERN COUNTRIES. UPON INVESTIGATION NO KNOWLEDGE OF SUCH ARRANGEMENTS WAS FOUND OR CONTACTS CLAIMED DID NOT EXIST. CONSEQUENTLY, WE ARE EXCEEDINGLY RELUCTANT TO CONTACT U.S. COMPANIES UNTIL WE CAN VERIFY EXISTENCE OF ALLEGED CONTRACTS WITH APPROPRIATE MIDDLE EAST COUNTRY. ADDITIONALLY, IT IS VIRTUALLY IMPOSSIBLE TO DEVELOP SERIOUS AMERICAN INTEREST WITHOUT DETAILED BACKGROUND OF PROPOSED VENTURES; EVEN THEN MANY QUALIFIED U.S. FIRMS ARE ALREADY OCCUPIED WITH OTHER PROJECTS AND UNABLE TO CONSIDER SUCH PROPOSALS.

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2. IN RECOGNITION OF THESE CIRCUMSTANCES, EMBASSY IS REQUESTED TO SECURE NAME OF COUNTRY AND BACKGROUND ON SPECIFIC PROJECT FOR WHICH LARSEN AND NIELSEN HAS CONTRACT. PENDING RECEIPT OF WTDR, IT WOULD ALSO BE HELPFUL TO HAVE BRIEF SUMMARY OF COMPANY BUSINESS HISTORY FOR USE IN APPROACHING AMERICAN FIRMS. ASSUMING SOME INTEREST AMONG U.S. COMPANIES MOST EFFECTIVE FOLLOW UP WOULD BE DIRECTLY WITH RESPONSIBLE OFFICIAL OF DANISH COMPANY. ACCORDINGLY, PLEASE PROVIDE NAME, ADDRESS AND CABLE/TELEX DATA FOR THIS PURPOSE. INGERSOLL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: HOUSING, BUILDING INDUSTRY, PROGRAMS (PROJECTS), URBAN DEVELOPMENT
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Copy: SINGLE
Draft Date: 22 OCT 1975
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: DOGORDON/LM
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Executive Order: N/A
Errors: N/A
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Handling Restrictions: n/a
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Margaret P. Grafeld
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06 JUL 2006

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Status: NATIVE
Subject: MAJOR PROJECTS: JOINT VENTURE ON MIDDLE EAST HOUSING CONSTRUCTION
TAGS: ETRD, EIND, ECRE, BTIO, DA, XF, LARSEN & NEILSEN ENTERPRIZES
To: COPENHAGEN
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006